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Real Estate Notebook: Days on market decline in Palm Beach County

By Paul Owers

It didn't take as long to sell the typical [Palm Beach County](#) home in April as it did a year ago.

The median days on market last month was 46, down from 51 in April 2014, according to the Realtors Association of the Palm Beaches. Homes are selling even faster in Broward, though days on market countywide rose to 39 in April from 36 a year earlier, the Greater Fort Lauderdale Realtors said.

Real estate agents say they're seeing an increase in bidding wars this spring, the busiest time of the year for home sales. While sellers are regaining the upper hand amid strong demand, buyers still won't touch overpriced homes, agents say.

"I always tell my clients we shouldn't have to negotiate much," said Dean Ehrlich, an agent in Palm Beach and Broward counties.

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